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HEIKES :- HUNTSVILLE := TREES.

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# The Huntsville Wholesale Nurseries

FEBRUARY Huntsville, Ala AUQ 914920 &



FOR THE TRADE ONLY.

## Special Mention.

ROSES. One of our specialties is growing Hardy Hybrid Perpetuals and Mosses by budding for outdoor planting. Budded roses transplant with better success than roses on their own roots and produce finer blossoms. The stocks upon which we bud are all disbudded before planting, so that little trouble is experienced from suckers. It will be noticed that our assortment given on page 6 covers all shades of colors from white to the darkest crimson, We guarantee as fine plants, both roots and tops, as can be produced anywhere in the United States. Samples will be sent upon application.

FRAU KARL DRUSCHKI (Snow Queen). We are growing this variety in large numbers. It is the best white Hybrid Perpetual ever introduced. We have had it at Huntsville blooming in the open ground for the past six years. It is marvelous in its beauty in half open bud and in the pure white of the full opened bloom. It is more prolific and more constant in bloom than the Paul Neyron. In a bed of a dozen plants there is seldom a day during the Summer when blooms cannot be cut, and during the Spring and Fall it blooms in profusion. It is the ideal rose for cemetery planting both North and South. It holds its foliage well and is healthy and vigorous, and in hardiness it equals any of the Hybrid Perpetuals. Nurserymen should put this rose in the hands of their agents and draw upon us for filling their orders.

### Alabama State Board of Horticulture.

OFFICIAL CERTIFICATE. .

TO WHOM IT MAY CONCERN:

This is to Certify, That in accordance with an Act of the Legislature approved March 5, 1903. the nurseries of the Huntsville Wholesale Nurseries, at Huntsville and Gladstone, Ala, were examined July 18, 19 and 21, 1913, and that the stock in said nurseries was found apparently free from the San Jose scale and all other insects and diseases of a seriously injurious nature. These nurseries are properly equipped for fumigation. This certificate is to cover only stock grown in the above-named nurseries and becomes invalid after July 15, 1914.

Auburn, Ala., Aug. 4th, 1913.

C. Frice State Horticulturist

Form 1 1913-14

# The Huntsville Wholesale Nurseries

JESSIE S. MOSS, PROPRIETOR.

References: W. R. Rison Banking Company, Huntsville, Ala., and the Mercantile Agencies.

### HEIKES HUNTSVILLE TREES.

### FEBRUARY, 25, 1914.

Except where prices are agreed upon these quotations are subject to change without notice.

The usual Terms and Conditions govern these quotations.

### Combination Car Lots.

Prices will be based on delivery to station at Huntsville, the price of boxes to be added. In car lots in bulk no charge will be made for packing.

To those who order in less than car lots and wish to take advantage of our plan to deliver to Distributing Points we must add to the prices quoted in this list the cost of freight from Huntsville to these points on a car lot basis, and we will then prepay the freight to the point of distribution. This plan insures low freight rates and quick time. Such orders will be packed in boxes at Huntsville and combined to make up car lots and shipment promptly made to distributing points and forwarded from there over the various railroads to destination. Car lot orders will go direct from Huntsville to destination, and can be shipped at any time after September 20th to March 15th, except a short time in mid-winter.

### Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., Philadelphia, Pa., Mt. Pleasant, Texas, Portland, Ore., and Salt Lake City, Utah, distributing points for orders in less than car lots, to be shipped from Huntsville on the dates named below. No charge for drayage or transfer at these points.

FOR ST. LOUIS—Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

FOR PHILADELPHIA AND ROCHESTER—November 1st and in Spring.

FOR MT. PLEASANT, TEXAS—October 10th to December 15th. FOR PORTLAND, ORE.—November 1st to December 15th.

FOR SALT LAKE CITY, UTAH -November 1st to December 15th.

This offer to ship to distributing points will not apply if shipment is required at other than the above named dates. It sometimes happens that we cannot arrange to make up combination car lots to suit all strictly within the dates named. It will be necessary to arrange the dates for shipments as orders are received.

### PEACH TREES

### One Year. On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

|                        |        | ft.  | 5 to 6 ft. |           | Rattle<br>4 to 5 ft<br>1/2 to 9-16 | Recite. 3½ to 4½ ft | Reside. 3 to 4 feet 3/8 to 7-16 | Resource<br>2 to 3 ft | Render<br>1 to 2 ft. |
|------------------------|--------|------|------------|-----------|------------------------------------|---------------------|---------------------------------|-----------------------|----------------------|
|                        | r M \$ |      | Pr M \$65  | Pr M \$55 | Pr M \$45                          | PrM \$37.50         |                                 | Per M \$25            | Per M \$18           |
| Alexander              |        |      |            |           |                                    |                     | 34                              | 110                   | 70                   |
| Apex                   |        |      |            |           |                                    | 75                  | 90                              | 120                   | 60                   |
| Arp Beauty             |        |      |            |           | 25                                 |                     | 2720                            | 2600                  | 1000                 |
| Beers Smock            |        |      | 100        |           | 100                                | 960                 | 1700                            | 500                   | 400                  |
| Belle of Ga            |        |      | 690        |           |                                    | 830                 | 2415                            |                       | 2400                 |
| effyeus Late           |        |      |            |           |                                    |                     |                                 | 200                   | 80                   |
| Carman                 |        |      |            |           |                                    | <b>5700</b>         | 7660                            | 3465                  | 2200                 |
| Capt. Ede              |        |      |            | 10        | 15                                 | 185                 | 140                             | 520                   | 280                  |
| Crawford's Lat         | e      |      | 39         |           | 195                                | 790                 | 2070                            | 3340                  | 2700                 |
| Crawford's <b>E</b> ar | ·ly    |      |            | ·         | 415                                | 800                 | 1780                            | 2010                  | 1300                 |
| Champion               |        |      |            |           |                                    | 665                 | 4275                            | 6050                  | 2400                 |
| Elberta                |        | 80   | 2234       |           | 3850                               | 12940               | 25470                           | 19811                 | 35620                |
| F. St. John            |        |      |            |           |                                    |                     | 350                             | 760                   | 340                  |
| Fox Seedling           |        |      |            |           |                                    | 380                 | 3890                            | 5074                  | 3400                 |
| Hobe                   |        | 10   |            |           |                                    | 80                  | 120                             | 400                   | 150                  |
| Goldfinch              |        |      |            |           |                                    |                     |                                 |                       |                      |
| (Ea. Elberta)          | . } '  | •••• | •••        |           |                                    | ••••                | •••                             | ••••                  |                      |
| Heath Cling            |        |      |            |           |                                    | 15                  |                                 | 40                    | 1360 ′               |
| Hiley (Ea. Belle       | 1) 4   | 80   | 630        | 1010      | 3060                               | 7560                | 12740                           | 1395                  | 3360                 |
| Henrietta              |        |      |            |           |                                    |                     | 110 .                           | 280                   | . 140                |
| Indian Blood C         |        |      | ****       |           | 30                                 | 40                  |                                 |                       | 280                  |
| Japan Blood Dy         |        |      | 10         |           | 10                                 | 90                  |                                 | 480                   | 360                  |
| Krummel's Lat          |        |      |            |           |                                    |                     | 10                              |                       | . 222                |
| Lemon Cling            |        |      |            |           |                                    | 20                  | 240                             | 440                   | 300                  |
| Mamie Ross             |        |      | 10         |           |                                    | ••••                |                                 |                       | 600                  |
| Mayflower              |        |      |            |           |                                    |                     |                                 | 4635                  | 2500                 |
| Mountain Rose.         |        |      | ****       |           | ****                               | 165                 | 750                             | 480                   | 300                  |
| Munson Free            |        |      |            |           |                                    |                     | 160                             | 320                   | 260                  |
| Munson Cling           |        |      |            |           |                                    |                     |                                 |                       | 140                  |
| Old M. Free            |        |      |            |           | 10                                 | 120                 | 300                             | 360                   | 140                  |
| Octobel                |        |      |            |           |                                    | 100                 |                                 | 340                   | 100                  |
| Rex (La.) Elber        |        |      |            |           |                                    | 111                 |                                 |                       | 150                  |
| Reeve's Favori         |        |      | 80         |           | 55                                 | 220                 | 600                             | 540                   | 350                  |
| Stump the Wor          | rld    |      |            |           |                                    |                     | 230                             | 690                   | 260                  |
| Sneed                  |        |      | 9          |           |                                    | ,                   | - 8                             | 360                   | 240                  |
| Stephens Rarer         |        |      | ****       |           |                                    |                     | 230                             | 640                   | 340                  |
| Salway                 |        |      | 37         | 160       |                                    |                     | 1620                            | 940                   | 630                  |
| Triumph                |        |      | :::        |           |                                    | 10                  | 200                             | 180                   | 60                   |
| Waddell                |        |      | 10         | 5         |                                    |                     | ***                             | 50                    | 140                  |
| Wonderful              |        |      |            |           |                                    |                     | · 20                            | 200                   | 100                  |

### PEACH TREES

#### June Buds.

| Arp Beauty        |     |      | 20   | 1900 | 15830 | 798)  | 13100 | 2400 |
|-------------------|-----|------|------|------|-------|-------|-------|------|
| Belle of Ga       | 450 | 770  | 2160 | 42   |       |       | 1775  | 50   |
| Carman            | 220 | 1082 | 3860 | 2695 |       |       | 3050  |      |
| Ea. Wonder        |     | 40   | 130  | 140  |       |       |       |      |
| Elberta           |     |      | 40   | 10   |       | 14365 | 23050 | 3900 |
| Greensboro        |     |      | 280  | 308  | 215   | 80    | 270   |      |
| Goldfinch )       |     |      |      |      |       |       |       |      |
| (Ea. Elberta) }   |     | •••  |      | •••  |       |       | •••   | •••  |
| Heath Cling       |     |      |      |      | 1105  | 820   | 50    |      |
| Hiley (Ea. Belle) | 580 | 1260 | 2710 | 2832 |       |       | 1660  |      |
| Mayflower         |     |      |      | 5404 |       | 890   | 2025  | 100  |
| Sneed'            |     | 250  | 600  | 830. | 720   | 290   | 40    | 2.22 |
| Stephens Rareripe |     | •    |      |      | 540   | 1500  | 1300  | 500  |

### APPLE TREES

### Grafted on No. 1 Branched Apple Seedlings, 7-12 mm.

We have large and handsome blocks of one and two years Apple Grafts for sale this season. See list of varieties given below.

|                            | D             | 70          | TO 1                   | 70 7       | 70         | 70 7        |      |
|----------------------------|---------------|-------------|------------------------|------------|------------|-------------|------|
|                            | Provision     | Proviso.    | Provoke                | Prowl      | Proxy      | Prude       |      |
| TWO YEARS .                | 11-16 & up    | 5% to 11-16 | 9-16 to \\[^{5}\g{8}\] | ½ to 9-16  | 7-16 to ½  | 3 to 4 feet |      |
|                            | Per M \$60    | Per M \$50  | Per M \$45             | Per M \$35 | Per M \$25 | Per M \$20  |      |
| Ark. Black                 | 1290          | 750         | 470                    | 170        | 50         | 30          |      |
| Baldwin                    | 30            |             |                        | 15         |            |             |      |
| Grimes Golden              |               | 2370        | 2870                   | 1590       | 350        | 130         |      |
| Gano                       | 2750          | 1350        | 390                    | 110        | 55         | 60          |      |
| Jonathan                   | 2210          | 5300        | 4170                   | 2520       | 1020       | 160         |      |
| McIntosh                   |               |             | 560                    | 130        | 110        | 110         |      |
| Newtown Pippin             | 860           | 750         | 760                    | 400        | 250        | 90          |      |
| Ortley                     | 220           | 530         | 100                    | 30         | 10         |             |      |
| Rome Beauty                | 960           |             | 470                    | 250        | 140        | 79          |      |
| Spitzenburg                | 690           | 150         | 80                     | 55         |            |             |      |
| Staymans Winesap           | . 1636        | 3360        | 4140                   | 3195       | 500        | 500         |      |
| Winesap                    | . 5630        | 3020        | 1180                   | 670        | 100        | 100         |      |
| Winter Banana              |               |             |                        |            |            |             |      |
| W. W. Pearmain             | 1000          | 300         | 100                    | 50         |            |             |      |
| Wagener                    | 500           | 250         | 170                    | 140        | 150        | 40          |      |
| Yellow Transparent         |               |             |                        |            |            |             |      |
|                            |               |             |                        |            |            |             |      |
| ONE YEAR                   |               |             |                        | CIPHER     |            | Per         | 1000 |
| Five to six feet, little i | f any brancl  | ned.        |                        | Protect    |            | \$75        | 00   |
| Four to five feet, little  | if any bran   | ched        |                        | Propost    |            | 55          | 00   |
| Three to four feet, litt   | le if any bra | nched       |                        | Prudent.   |            | 35          | 00   |
| Two to three feet, littl   | e if any bra  | nched       |                        | Provide    |            | 25          | 00   |
| Arkansas Black             | Liveland F    |             | Rome Beau              |            | Wealthy    |             |      |
| Baldwin                    | McIntosh      | aspoerry    |                        |            |            |             |      |
| Grimes Golden              | Red Astra     | han         | Wagener                | Winesap    |            | rancharant  |      |
| Jonathan                   | wagener       |             | renow r                | ransparent |            |             |      |
| o onwinan                  | Red June      |             |                        |            |            |             |      |

### PEAR TREES

The pears we offer are all worked on French Pear Seedlings, 7-12 mm, branched roots.

In grafting pears we use the first cut only. Kieffer, from grafts, grow up tall and straight in one year of sufficient height to cut back to the proper height to form heads for two year old trees.

| old frees.  |           |                        |          |
|---|-----------|------------------------|----------|
| KIEFFER. Two Years.   | COUNT     | CIPHER.                | Per 1000 |
| 3/4 to 1 inch, 5 to 6 feet, well branched   | 19170     | Fodder                 |          |
| % to 34, 5 to 6 feet, well branched   | 19280     | Folder                 | 60 00    |
| 9-16 to 5/8, 4 to 5 feet, branched  |           | Follow                 | 50 00    |
| $\frac{1}{2}$ to 9-16, 4 to 5 feet, branched  | 4610      | Fondle                 | 42 50    |
| 7-16 to $\frac{1}{2}$ , $\frac{3}{2}$ to $\frac{4}{2}$ feet, branched<br>3 to 4 feet, more or less branched | 600       | $\underline{F}$ oolish | 35 00    |
| 3 to 4 feet, more or less branched  | ·         | $\dots$ Forage         | 30 00    |
| 2 to 3 feet, more or less branched  |           | Foxy                   | 25 00    |
|   |           |                        |          |
|   |           |                        |          |
| KIEFFER. One Year.  |           | CIPHER                 | Per 1000 |
| 5 to 6 feet, not branched   |           |                        |          |
| 4 to 5 feet, not branched.  |           | Fable                  | 55 00    |
| 3 to 4 feet, not branched   |           | $\dots$ Farmer $\dots$ | 45 00    |
| 2 to 3 feet, not branched<br>2 to 2½ feet, not branched<br>1 to 2 feet, not branched                        | •         | Farther                | 35 00    |
| 2 to 2½ feet, not branched  |           | Fashion                |          |
| 1 to 2 feet, not branched   |           | Fathom                 | ··       |
|   |           |                        |          |
|   |           |                        |          |
| BARTLETT and BEURRE D'ANJO  | JU. Une Y | r. CIPHER.             | Per 1000 |
| 5 to 6 feet, not branched   |           | Fear                   | \$140 00 |
| 4 to 5 feet, not branched   |           | Feast                  | 120 00   |
| 3 to 4 feet, not branched   |           | Feather                | 90 00    |
| 2 to 3 feet, not branched   |           | Feature                | 60 00    |
| 2 to 2½ feet, not branched  |           | Federal                | 50 00    |
| One year, 1 to 2 feet, not branched   | •••••     | F eeote                | 30 00    |

### CHERRY TREES

On Mahaleb

A small stock of one year trees in the following varieties: Early Richmond and Dyehouse.

### PECAN SEEDLINGS

Gulf Coast Thin Shell

We have a very fine lot of two and three year old seedings grown at Huntsville. These trees are grown from selected nuts collected along the Gulf Coast in Southern Mississippi and Louisiana, where the choicest thin shell nuts are produced. We can supply any size from one foot upward to five feet.

| -                | CIPHER          |          |
|------------------|-----------------|----------|
| 12 to 18 inches  |                 | \$ 60 00 |
| 10 4 - 04 imphas | Padate          | 80 00    |
| 0 + - 0 f 4      | Pennie          | 160 UU   |
| 9 t - 4 foot     | Pellet          | 110 00   |
| 4 to 5 feet      | Petted          | 200 00   |
| 4 to 5 feet      | <u>1</u> 000000 |          |

### ROSES

Budded. Field=Grown. Very Fine.

These Roses, both root and top, are as fine as can be grown. Our stock was large and the growth unusually fine.

|                                   | 0                              | 0                         |                          |
|-----------------------------------|--------------------------------|---------------------------|--------------------------|
|                                   | Rosette<br>Per M \$80<br>No. 1 | Robust<br>Per M<br>No. 1½ | Rocket<br>Per M<br>No. 2 |
| HYBRID PERPETUALS                 |                                |                           |                          |
| Anne de Deisbach                  | 9286                           | Sold                      | Sold                     |
| Coquette des Alps                 |                                | 66                        | 4.6                      |
| General Jacqueminot               |                                | 66                        | 66                       |
| Marshal P. Wilder                 |                                | 46 '                      | 6.6                      |
| Madame Gabriel Luizet.            | 6027                           | . 44                      | 6.6                      |
| Paul Nevron                       |                                | **                        | *6                       |
| Frau Karl Druschki (Sno<br>Queen) | ow } 4228                      | 66                        | 66                       |
| Ulrich Brunner                    | 2351                           | 66                        | • 6                      |
| MOSSES.                           |                                |                           |                          |
| Crested Moss                      | 650                            | 6.6                       | 6.6                      |
| Henry Martin                      |                                | 44                        | 6.6                      |
|                                   |                                | 66                        | 66                       |
| Salet White Bath                  |                                | 6.6                       | 66                       |

The No. 1 plants will have three or more branches and will be cut back to 24 to 30 inches The roots are very fine. We make a grade of Roses called No.  $1\frac{1}{2}$ . This grade is made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and make a very nice grade for mailing.

The plants under No.  $1\frac{1}{2}$  we class as No. 2. We recommend them for transplanting.

### PRIVET.

One and Two Years

#### AMOOR RIVER PRIVET (SOUTH). The Best Strain. More Nearly Evergreen Than Any Other Strain.

|  | CIPHER | Per 1000 |
|--|--------|----------|
| Four to five feet, well branched       | Pug    | \$45 00  |
| Three to four feet, well branched      |        |          |
| Two to three feet, well branched       | Purify | 25 00    |
| Eighteen to 24 inches, well branched.  | Purist | 20 00    |
| Twelve to 18 inches, slightly branched |        |          |

#### JUNEBERRY

Improved Dwarf 12 to 18 inches......\$3 50 per 100

### KUDZU VINE

We have a fine stock of plants this year.

PRICES GIVEN ON REQUEST

The Kudzu Vine is hardy, grows with remarkable rapidity—from 40 to 60 feet in a single season after the root is well established—and its foliage, consisting chiefly of very large leaves, is luxuriant and healthy. It is now being extensively planted both in the North and South to cover arbors and verandas. In the North the plant dies to the ground in the winter.

#### APPLE CIONS

We have a surplus of Apple Cions to offer in the following varieties:

| Jonathan         | 50,000 |
|------------------|--------|
| Grimes Golden    |        |
| Staymans Winesap | 50,000 |
| Rome Beauty      |        |
| Wagener          |        |
| McIntosh         | 3,000  |
| Winesap          |        |

Price \$1.25 per M.

### NURSERYMEN'S CALIPER-% SIZE.

This is the most practical Caliper in use for grading trees. It is made of steel brass, handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$3.60; 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to us.



#### Unsolicited Testimonials.

LOUISIANA, Oct. 23, 1913—"The car of peach reached us in fine time and was opened up on the 21st. The condition was everything that could be expected or asked for; fine shape and the grade good."

TEXAS, Feb'y 2, 1913—"Please let me thank you again for prompt shipment, and such nice trees. At Huntsville they simply produce only XXX, the very best. If you had all the varieties we need we should buy nowhere else."

COLORADO, May 1, 1913—"Box of Pears came promptly, as expected. Good express charges, \$37.20, as expected. Good trees with good roots at one end, as expected. They are worth the money, and a fellow feels thankful for folks who can be depended on."

VIRGINIA, April 19th, 1913—"The peach trees have arrived. They are in fine condition and entirely satisfactory."

NORTH CAROLINA, March 19, 1913—"The box of peach trees shipped us a few days ago has arrived and same opened up to our satisfaction. We wish to hank you for the extras."

ARKANSAS, March 12, 1913—"Am enclosing herewith our check for \$385 to balance our account to date. We thank you very much for promptness in handling this shipment."

## Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September and continues until the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately and not until it is wanted for shipment.

SHIPPING DIRECTIONS—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. But in no case do we assume any responsibility as to safe delivery and condition of trees and plants after a proper shipment by us.

plants after a proper shipment by us.

Release.—When prepayment of freight is not required we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

Packages.—The cost of package must be

PACKAGES.—The cost of package must be added to the prices quoted in this list as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss or "Shingle Tow," and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible, prompt-paying customers. Parties with

whom we have had no business transactions will save time by sending reference with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers who wish to lay in stock for Spring trade we will ship late in Fall or early in Spring and allow time for payment itll May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to demand cash or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over-due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange," or add ½ of one per cent to the amount of the bill for the cost of collection.

amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our trees, etc., true to label and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label free of charge or refund the amount paid, it is mutually understood and agreed to between the purchaser and ourselves that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent to us by telegraph, at our expense. if there is any cause of complaint, or should the trees be refused stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival they should not be removed from the boxes until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed without notice of complaint to us and without our orders for their disposition.